

## Teaming at 55.5°W: HISPASAT and Intelsat combine forces for improved reach in the dynamic Latin America region

- **The two operators will co-locate Intelsat's Galaxy 11 and HISPASAT's Amazonas 1 satellites at 55.5W for two years, increasing capacity to expand their services.**

**Madrid and Luxembourg, May 13th 2014.-** HISPASAT, the Spanish satellite telecommunications operator, today announced that has completed an agreement with Intelsat (NYSE: I), the world's leading provider of satellite services, to jointly provide satellite services at the 55.5°W orbital position. The agreement will allow both companies to further enhance their positions in Latin America.

Under the agreement, HISPASAT's Amazonas 1 satellite will provide both operators immediate growth capacity within Latin America for the next two years. HISPASAT will use the Amazonas 1 from this new position to provide part of the audiovisual services for the Football World Cup. HISPASAT and Intelsat will cooperate at the orbital location, sharing orbital resources to expand services available for Media and other customers in the region.

According to Stephen Spengler, president and chief commercial officer of Intelsat, "We welcome Hispasat as a partner at the 55.5°W location. Intelsat has a strong and rich history of providing critical connectivity and content distribution in Latin America. We look forward to working with HISPASAT on future opportunities in the region that will further strengthen our combined presence".

Carlos Espinós, CEO of HISPASAT, stated that "The agreement struck with Intelsat is in keeping with the company's strategic plan, a cornerstone of which is to target growth through alliances with third parties. This deal also enables HISPASAT to fully exploit the capability and service life of Amazonas 1 and to operate at a new orbital position, thereby further strengthening the Group's position in Latin America. This agreement, unprecedented in the history of our company, exemplifies HISPASAT's endeavours to optimise resources in orbit under its new growth plan."

## About Intelsat

Intelsat S.A. (NYSE: I) is the world's leading provider of satellite services, delivering high performance connectivity solutions for media, fixed and mobile broadband infrastructure, enterprise and government and military applications. Intelsat's satellite, teleport and fiber infrastructure is unmatched in the industry, setting the standard for transmissions of video and broadband services. From the globalization of content and the proliferation of HD, to the expansion of cellular networks and mobile broadband access, Intelsat creates value for its customers through creative space-based solutions. Envision...Connect...Transform...with Intelsat, celebrating 50 years of space leadership in 2014. For more information, visit [www.intelsat.com](http://www.intelsat.com).

## About HISPASAT Group

The HISPASAT Group is composed of companies with a foothold in Spain as well as in Latin America, where its Brazilian affiliate HISPAMAR, sells its services. The Group is a leading Spanish- and Portuguese-language content broadcaster and distributor, including over important direct-to-home television (DTH) and high-definition television (HDTV) digital platforms. HISPASAT is one of the world's largest companies in terms of revenue in its sector, and the main communications bridge between Europe and the Americas.