

HISPASAT and Intelsat Extend Collaboration at 55.5° West

- **The two operators will continue to co-locate Intelsat's Galaxy 11 satellite and HISPASAT's Amazonas 1 satellite at this position until the end of 2015.**
- **They have agreed to the shared future use of the Brazilian-focused Ku-band capacity on Intelsat 34, which is scheduled to be launched in the second half of 2015, providing continuity of service and growth at the 55.5°W orbital location.**

Madrid and Luxembourg 20th October 2014.- The Spanish satellite telecommunications operator HISPASAT, and the world's leading provider of satellite services, Intelsat (NYSE: I), detailed their collaboration with respect to capabilities at the 55.5°W orbital position. This agreement, which has allowed both companies to enhance their positioning in Latin America, has been consolidated for the long term so that the two operators can grow at this orbit position and offer new services, especially DTH services.

Since June 2014 HISPASAT's Amazonas 1 satellite has been co-located with Intelsat's Galaxy 11 satellite, increasing resiliency and expanding resources available to the quickly growing direct-to-home television community that is hosted at that orbital location, including Brazilian pay TV operator GVT. Over the longer-term, HISPASAT has procured capacity on the Galaxy 11 follow-on satellite, Intelsat 34, which is expected to launch during the second half of 2015. HISPASAT and Intelsat will cooperate at 55.5°W, continuing to build the momentum at this important Latin American video neighbourhood.

According to Stephen Spengler, President and CCO of Intelsat, "Our collaboration with HISPASAT, which we initiated earlier this year, has been instrumental to building the momentum for media applications at this orbital location. Their presence at this orbital location through Amazonas 1 today and on Intelsat 34 in the future, has enhanced both of our positions in the region."

"This extension of our agreement in the medium and long term will give our clients greater security as to the continuity of the services we are offering them from 55.5°W", said Carlos Espinós, CEO of HISPASAT. "For HISPASAT, this agreement is a clear example of efficient management of space resources, in terms of both orbital positions and satellites. This collaborative agreement allows each company to optimise the use of our respective assets



and expand our business opportunities in an efficient manner", he concluded.

About Intelsat

Intelsat S.A. (NYSE: I) is the leading provider of satellite services worldwide, offering high-performance connectivity solutions for communications media, land and mobile broadband infrastructures, companies and governments, as well as military applications. Intelsat's satellite, teleport and fibre infrastructure is unmatched in the industry, setting the standard for transmissions of video and broadband services. From the globalization of content and the proliferation of HD, to the expansion of mobile networks and wireless broadband access, Intelsat creates added value for its clients through creative space-based solutions. Imagine... Connect... Transform... with Intelsat. For more information, visit www.intelsat.com.

About HISPASAT Group

HISPASAT Group is composed of companies with a foothold in Spain as well as in Latin America, where its Brazilian affiliate HISPAMAR sells its services. The Group is a world leader in the distribution and broadcasting of Spanish and Portuguese content, and its satellite fleet is used by important direct-to-home television (DTH) and high-definition television (HDTV) digital platforms. HISPASAT is one of the world's largest companies in terms of revenue in its sector, and the main communications bridge between Europe and the Americas.