

HISPASAT and GlobalSat reach an agreement to improve connectivity for SMEs in Mexico

- The agreement will benefit the Mexican business sector which will be able to access satellite-based broadband solutions at very competitive conditions to cover its connectivity needs.
- The agreement combines connectivity services in the Ku band and the new Ka band from the Amazonas 5 satellite.

MADRID, 13 March 2018. HISPASAT, the Spanish communications satellite operator, has signed a multi-year agreement with the Mexican telecommunications company GlobalSat to offer broadband communications services for small and medium-sized companies in Mexico. The agreement will allow high quality satellite-based connectivity business solutions to be offered to SMEs from any sector (banking, energy, mining, petroleum, agricultural, among others) that want to meet their current broadband needs and cannot find appropriate technological options on the market. These solutions are also suitable for government services.

The services in the Ka band will be provided through the Amazonas 5 satellite, which started operating last November with a powerful payload in these frequencies; while the Ku band comes from Amazonas 3, launched in 2013. Both are located in the 61º West orbital position and have coverage for several Latin American countries, including Mexico.

In order to provide the services, they will work with the ground station for the Ka band that HISPASAT is installing in Ixtlahuaca (State of Mexico), together with GlobalSat's ground station for the Ku band located in Tijuana (Baja California), which will allow flexible and robust solutions to be offered at lower costs, tailor-made for the companies throughout the republic.

About HISPASAT

HISPASAT is comprised of companies that have a presence in Spain as well as in Latin America, where its Brazilian affiliate HISPAMAR is based. HISPASAT is a world leader in the distribution and broadcasting of Spanish and Portuguese audiovisual content, and its satellite fleet is used by important direct-to-home television (DTH) and high-definition television (HDTV) digital platforms. HISPASAT also provides satellite broadband and connectivity services which include Internet access, mobility and the extension of mobile networks, in addition to other added value solutions to governments, corporations and telecommunication operators in America, Europe and North Africa. HISPASAT is one of the world's largest companies in its sector in terms of revenue, and the main communications bridge between Europe and the Americas.



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About GlobalSat

GlobalSat is a Mexican Telecommunications company with more than 25 years of experience in the sector, positioned as the main satellite-based Internet service provider in Mexico for SMEs, Corporations and the Government, operating the country's largest satellite network. Its mission is to provide reliable, specialised business connectivity solutions in any location in Mexico.

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