

Hispasat and Ovzon sign a strategic agreement to provide a powerful mobile connectivity service

- The T5, a small and easy-to-use portable terminal developed by Ovzon, is the core of a highly reliable broadband solution, ideal for government, multimedia and emergency services.
- Hispasat will supply Ovzon with the satellite capacity to provide its services in Europe and Latin America, where the companies will jointly market this solution.
- The agreement will accelerate growth for both companies.

MADRID, May 7th 2019. Hispasat, the Spanish telecommunications satellite operator, and Ovzon, the Swedish mobile connectivity services provider, have reached an agreement to jointly offer a high-capacity mobile broadband solution. Thanks to this agreement, the two companies will leverage technologies, industry expertise, resources and market presence to promote joint growth.

The agreement includes technical collaboration across the organizations as well as joint go-to-market initiatives for fixed and occasional use services in Europe and Latin America. Hispasat and Ovzon have developed a combined service which packetizes the Ovzon's renowned T5 portable terminal together with Hispasat's high performance satellites, providing governments, communication service providers and other organisations with a unique solution featuring an innovative and flexible business model.

The T5 is a small and easy-to-use advanced, next generation portable terminal, with an integrated antenna and modem which allow the T5 to offer highly reliable, fast and simple broadband connection. This new terminal is especially intended for government solutions, innovative multimedia services and for security and emergency needs. As part of this solution, Hispasat is contributing its spacial capacity in the Ku band over Latin America and Europe from the 30^ºW and 61^ºW orbital positions.

The combined terminal and connectivity offer included in a single service with a monthly fee removes one of the biggest barriers to entry by allowing clients to save on the investment in the equipment. This flexible and scalable business model can also be contracted with a minimum capacity and increase it when necessary.

For Magnus René, CEO of Ovzon, “this strategic alliance will provide customers with best-in-class satellite communication technology, backed by Ovzon and satellite fleet operation backed by Hispasat. I am incredibly excited about this partnership and the opportunity it provides to fuel our future success. We expect it to generate more orders in the coming years in Europe and Latin America.”

In Ignacio Sanchis's opinion, CCO of Hispasat, “Ovzon has developed a great piece of technology that allows for high performance satellite communications to be used in a small, light-weight portable terminal, perfect for a wide range of critical applications, including those which require

DIRECCIÓN DE COMUNICACIÓN

high speed and broadband access. It's exciting for us to partner with them in making it available together with the powerful satellite connectivity of Hispasat. I'm convinced that together we will create a lot value for our clients."

Cases of use

This satellite service combines the T5 terminal with extensive bandwidth provided by Hispasat's satellites. The service is particularly suitable for when emergency teams that use nomad satellite services (fire fighters, civil protection forces, emergency military units, maritime rescue, NGOs, etc.) need to deploy communications quickly and efficiently, as the antenna can be easily transported, carried in a briefcase that weighs less than 5 kg. The simple satellite connection allows it to easily establish high capacity communications in record time.

This solution is also ideal for services to contribute content for television, for example, as it is much more flexible and less expensive than using mobile units and offers much more dedicated capacity than more recent alternatives, such as 3G and 4G uplink backpacks, enabling safer, higher quality broadcasts.

About Ovzon

Ovzon offers a revolutionary mobile broadband service via satellite combining high bandwidth with highly mobile terminals – offering speeds up to 80 times faster than competing services. Applications include real-time sensor and video upload, either from moving or highly mobile platforms, including small vehicles, small aircraft or UAVs, or directly from users on-site transmitting on-the-go. Ovzon is headquartered in Solna, Sweden and has offices in Tampa, FL and Bethesda, MD in the United States. The share (OVZON) is traded on Nasdaq First North Premier, FNCA Sweden AB is the company's Certified Adviser. Read more on www.ovzon.com.

About HISPASAT

HISPASAT is comprised of companies that have a presence in Spain as well as in Latin America, where its Brazilian affiliate HISPAMAR is based HISPASAT is a world leader in content distribution in Spanish and Portuguese speaking countries and its satellite fleet is used by important direct-to-home television (DTH) and high-definition television (HDTV) digital platforms. HISPASAT also provides satellite broadband and connectivity services, which include broadband access, mobility and the backhaul networks, in addition to other added value solutions for governments, companies and telecommunication operators in America, Europe and North Africa. HISPASAT is one of the world's largest companies in its sector in terms of revenue, and the main communications bridge between Europe and the Americas.

Press contact:

Per Wahlberg – tel. +46 8 508 600 60 – media@ovzon.com

Victor Inchausti – tel. +34 91 710 25 40 – vinchausti@hispasat.es / comunicacion@hispasat.es